

## 2007 HOME SALES REPORT

AREA	Jan-07		Feb-07		Mar-07		Apr-07		May-07		Jun-07		Jul-07		Aug-07		Sep-07		Oct-07		Nov-07		Dec-07		ANNUAL A.S.	ANNUAL A.S.P.				
	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.						
SOUTHAVEN	82	\$173,656.00	93	\$163,583.00	106	\$160,384.00	85	\$160,137.00	100	\$161,532.00	111	\$158,960.00	104	\$167,750.00	78	\$157,324.00	82	\$176,950.00	72	\$153,420.00	67	\$140,000.00	67	\$169,900.00	87	\$161,966.33				
OLIVE BRANCH	68	\$217,211.00	88	\$209,324.00	85	\$228,555.00	66	\$211,022.00	85	\$206,892.00	101	\$259,900.00	86	\$176,450.00	95	\$169,900.00	68	\$197,700.00	73	\$181,095.00	68	\$198,350.00	69	\$195,597.00	79	\$204,333.00				
HERNANDO	32	\$208,955.00	33	\$202,909.00	50	\$204,851.00	46	\$192,858.00	40	\$200,273.00	35	\$163,825.00	51	\$187,520.00	43	\$193,000.00	33	\$189,900.00	25	\$205,990.00	40	\$190,250.00	27	\$208,000.00	38	\$195,694.25				
HORN LAKE	31	\$103,893.00	50	\$115,123.00	42	\$110,781.00	41	\$101,351.00	55	\$113,122.00	41	\$169,900.00	41	\$89,500.00	38	\$112,000.00	31	\$104,900.00	35	\$103,360.00	29	\$106,000.00	27	\$89,900.00	38	\$109,985.83				
DESOTO CNTY	227	\$180,872.00	277	\$173,059.00	308	\$182,132.00	257	\$172,202.00	310	\$172,016.00	307	\$164,000.00	305	\$165,000.00	276	\$163,950.00	233	\$170,000.00	222	\$164,673.00	216	\$153,750.00	208	\$172,116.00	262	\$169,480.83				
TATE CNTY	10	\$100,130.00	18	\$153,334.00	24	\$130,427.00	23	\$172,467.00	26	\$138,596.00	19	\$122,000.00	12	\$175,000.00	26	\$121,500.00	8	\$134,278.00	14	\$113,250.00	11	\$84,000.00	10	\$155,250.00	17	\$133,352.67				
TUNICA CNTY	2	\$116,750.00	6	\$138,326.00	2	\$107,000.00	0	\$0.00	3	\$101,000.00	1	\$73,400.00	4	\$104,250.00	4	\$104,000.00	0	\$0.00	4	\$91,200.00	4	\$172,900.00	4	\$111,500.00	3	\$93,360.50				
MARSHALL CNTY	13	\$106,316.00	15	\$144,041.00	24	\$134,205.00	25	\$117,635.00	14	\$116,776.00	29	\$135,100.00	12	\$124,950.00	17	\$110,000.00	19	\$114,900.00	28	\$122,750.00	16	\$97,473.00	17	\$112,000.00	19	\$119,678.83				
PANOLA CNTY	4	\$134,373.00	5	\$149,427.00	10	\$108,497.00	8	\$122,488.00	9	\$127,546.00	5	\$136,900.00	5	\$63,000.00	3	\$90,000.00	6	\$80,850.00	6	\$80,250.00	2	\$82,000.00	4	\$137,941.00	6	\$109,439.33				
OTHER CNTY	12	\$125,371.00	10	\$149,171.00	16	\$121,583.00	10	\$171,354.00	10	\$110,920.00	12	\$99,900.00	7	\$86,900.00	15	\$84,000.00	7	\$39,900.00	11	\$77,500.00	6	\$110,000.00	14	\$66,648.00	11	\$103,603.92				
<b>TOTALS</b>	<b>268</b>		<b>331</b>		<b>384</b>		<b>323</b>		<b>372</b>		<b>373</b>		<b>345</b>		<b>341</b>		<b>273</b>		<b>285</b>		<b>255</b>		<b>257</b>		<b>327</b>					
<b>M.M.S.P.</b>		<b>\$158,582.00</b>		<b>\$152,000.00</b>		<b>\$155,830.00</b>		<b>\$153,985.00</b>		<b>\$150,000.00</b>		<b>\$156,000.00</b>		<b>\$164,000.00</b>		<b>\$154,400.00</b>		<b>\$159,900.00</b>		<b>\$154,400.00</b>		<b>\$150,000.00</b>		<b>\$158,000.00</b>		<b>\$155,000.00</b>				

## 2008 HOME SALES REPORT

AREA	Jan-08		Feb-08		Mar-08		Apr-08		May-08		Jun-08		Jul-08		Aug-08		Sep-08		Oct-08		Nov-08		Dec-08		ANNUAL A.S.	ANNUAL A.S.P.				
	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.	T.S.	M.S.P.						
SOUTHAVEN	36	\$129,784.00	68	\$144,000.00	62	\$165,000.00	56	\$155,106.00	71	\$149,900.00	69	\$146,363.00	79	\$144,500.00	70	\$140,550.00	67	\$161,500.00	67	\$109,900.00	43	\$145,000.00	66	\$93,000.00	63	\$140,383.58				
OLIVE BRANCH	54	\$167,000.00	55	\$160,000.00	61	\$158,000.00	73	\$174,829.00	84	\$195,000.00	72	\$163,950.00	69	\$188,000.00	71	\$197,000.00	78	\$193,950.00	61	\$189,900.00	43	\$165,500.00	45	\$135,000.00	64	\$174,010.75				
HERNANDO	13	\$155,000.00	24	\$199,450.00	35	\$183,000.00	37	\$184,000.00	28	\$193,600.00	34	\$196,000.00	29	\$178,500.00	30	\$195,000.00	25	\$185,000.00	30	\$186,850.00	17	\$172,900.00	19	\$173,400.00	27	\$183,558.33				
HORN LAKE	29	\$100,000.00	34	\$91,450.00	33	\$90,000.00	29	\$84,000.00	35	\$89,900.00	24	\$78,250.00	42	\$87,250.00	38	\$78,500.00	32	\$91,500.00	32	\$88,750.00	23	\$82,000.00	26	\$89,995.00	31	\$87,632.92				
DESOTO CNTY	146	\$139,950.00	199	\$149,000.00	198	\$153,350.00	210	\$159,700.00	239	\$159,275.00	208	\$151,450.00	235	\$145,000.00	217	\$158,000.00	215	\$161,500.00	197	\$140,000.00	140	\$141,700.00	167	\$117,500.00	198	\$148,035.42				
TATE CNTY	14	\$126,500.00	16	\$75,450.00	9	\$112,500.00	17	\$128,900.00	14	\$126,300.00	17	\$140,000.00	19	\$98,000.00	14	\$87,950.00	15	\$128,000.00	19	\$95,000.00	7	\$123,300.00	13	\$139,900.00	15	\$115,150.00				
TUNICA CNTY	2	\$180,567.00	3	\$68,900.00	1	\$30,000.00	1	\$199,500.00	2	\$129,000.00	2	\$152,950.00	1	\$26,125.00	3	\$39,500.00	3	\$75,900.00	3	\$75,500.00	0	\$0.00	1	\$80,000.00	2	\$88,161.83				
MARSHALL CNTY	14	\$91,600.00	19	\$80,000.00	15	\$122,500.00	23	\$130,000.00	22	\$126,750.00	18	\$130,250.00	26	\$136,450.00	10	\$109,500.00	20	\$100,250.00	10	\$107,500.00	13	\$74,500.00	13	\$109,400.00	17	\$109,891.67				
PANOLA CNTY	5	\$158,500.00	3	\$188,000.00	4	\$92,503.00	5	\$111,500.00	6	\$107,500.00	6	\$100,000.00	6	\$105,000.00	4	\$75,250.00	0	\$0.00	2	\$80,062.00	4	\$90,500.00	4	\$17,500.00	4	\$93,859.58				
OTHER CNTY	6	\$45,750.00	5	\$105,000.00	6	\$148,000.00	1	\$41,002.00	6	\$66,250.00	8	\$109,750.00	11	\$141,900.00	9	\$125,000.00	6	\$76,250.00	6	\$68,300.00	5	\$27,500.00	5	\$81,000.00	6	\$86,308.50				
<b>TOTALS</b>	<b>187</b>		<b>245</b>		<b>233</b>		<b>257</b>		<b>289</b>		<b>259</b>		<b>298</b>		<b>257</b>		<b>259</b>		<b>237</b>		<b>169</b>		<b>203</b>		<b>251</b>					
<b>M.M.S.P.</b>		<b>\$135,000.00</b>		<b>\$139,500.00</b>		<b>\$142,500.00</b>		<b>\$154,900.00</b>		<b>\$149,000.00</b>		<b>\$144,900.00</b>		<b>\$142,500.00</b>		<b>\$147,000.00</b>		<b>\$153,900.00</b>		<b>\$129,900.00</b>		<b>\$129,900.00</b>		<b>\$115,900.00</b>		<b>\$140,000.00</b>				

**KEY:**  
**T.S.** - Total Sales  
**M.S.P.** - Median Sales Price  
**M.M.S.P.** - Monthly Median Sales Price  
**Annual A.S.** - Average Sales per Month for the Year  
**Annual A.S.P.** - Average Sales Price per Month for the Year